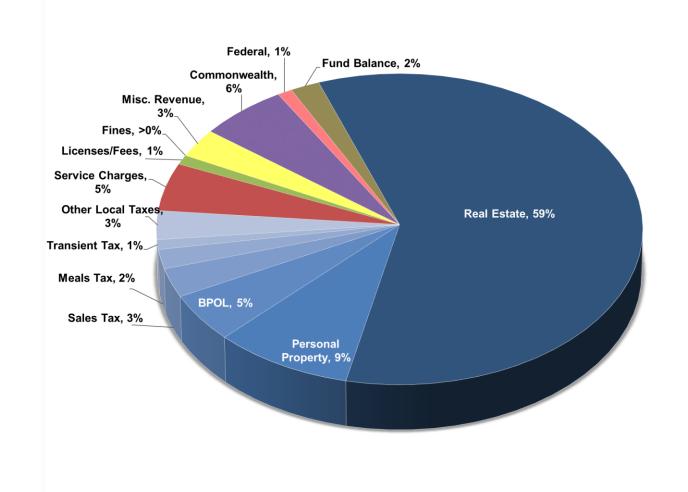


## FY 2022 General Fund Revenues



### Tax Revenue

	FY 2021 Adopted	FY 2022 Proposed	% Change '21 to '22
Real Estate	\$795.1	\$804.2	1.1%
Personal Property	120.1	118.1	-1.7%
BPOL	63.0	68.4	8.6%
Sales	43.1	43.8	1.6%
Meals	36.8	31.5	-14.4%
Hotel	19.3	10.0	-48.1%
Other	38.9	41.4	6.0%
Total	\$1,116.2	\$1,117.4	0.1%

- Base real estate tax rate of \$1.013/\$100 of assessed value flat over FY 2021
- Drop in commercial assessments offset by new construction & stronger than expected residential growth
- Taxes other than real estate expected to decrease 2.5% from FY 2021 adopted
- Most economically sensitive tax sources are not expected to fully recover until at least FY 2023

### Non-Tax Revenue

	FY 2021 Adopted	FY 2022 Proposed	% Change '21 to '22
License, Permits, & Fees	\$13.1	\$11.5	-12.0%
Charges for Service	64.3	63.4	-1.3%
State	79.1	79.4	0.4%
Federal	16.1	16.0	-0.9%
Other	56.5	75.9	34.2%
Total	\$229.2	\$246.3	7.5%

- Transit and parking revenue not expected to fully recover until at least FY 2023
- Over \$30M in one-time funding excluding potential funding from American Rescue Plan

# Recent Budget Developments

- American Rescue Plan
  - Approximately \$46 million to the County \$23 million next month & the balance in FY 2022
  - \$19 million to Schools
  - Awaiting additional guidance from federal government
  - One-time funds will allow restoration of service reductions included in my proposed budget
    - Restoring service at Libraries and Community Centers as close to July 1 as operationally feasible
  - Manager will come back to County Board later this spring
- Strong Business License Tax Receipts in spring 2021
  - Compensation for staff
  - Potential restoration of funding to partners including Lee Highway Alliance, AIM, Virginia
    Cooperative Extension, and Northern Virginia Conservation Trust
  - Key small investments including additional support for PPG recommendations, forestry, small business assistance

# Tax & Fee Changes Proposed

#### <u>Taxes</u>

- Stormwater Tax Rate increase by \$0.004 to \$0.017 per \$100 of assessed value
- Cigarette Tax Rate increase by \$0.10 to \$0.40 per pack

#### **Fees**

- Household Solid Waste rate decrease by \$0.42 to \$318.61 per year
- Fire Prevention Office permit fee increase by \$13 to \$175 per hour
- Fire system testing fees increase by \$50 to \$150 per hour
- Implementation of an Emergency Triage, Treat, and Transport (ET3) program fees in the Fire Department
- Water/Sewer rate increase by \$0.15 to \$14.35 per thousand gallons from 7/1/21 12/31/21; new rate structure proposed starting 1/1/22
- Parks & Recreation fee adjustments including aquatics and gymnastics teams
- Increases to water service connection charges, meter installation charges, & infrastructure availability
  fees
- New fees for: Lubber Run preschool, electrical and plumbing permits, revisions to existing permits for special exemption projects, and zoning verification permits

February 20	Proposed Budget: County Manager's Proposed FY 2022 Budget submitted to the County Board		
February 25	Schools Budget Proposed		
March 2-April 15	Budget Work Sessions: County Board holds a series of budget work sessions with County Departments, Constitutional Offices, and the School Board		
March	<b>Mid-year Review:</b> County Manager submits FY 2021 mid-year review of expenditures and revenues to the County Board		
April 6	Public Hearing: County Board hosted public hearing on Proposed FY 2022 Budget including County expenses and real estate tax, personal property tax rates, and other taxes and fees		
April 8	Public Hearing: County Board hosts second public hearing on proposed FY 2022 budget including County expenses and real estate tax, personal property tax rates, and other taxes and fees		
April 17/20	<b>County Budget Adoption:</b> County Board adopts FY 2022 Budget and Appropriations Resolutions for the County government, the public schools, and Pay-As-You-Go Capital. County Board adopts CY 2021 real estate tax rate and other FY 2021 taxes and fees		
May 6	Schools Budget Adoption: School Board adopts FY 2022 school budget		
July 1	FY 2022 begins		

