

# Community Development Fund FY 2026 Notice of Funding Availability

**Updated August 1, 2024** 

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#### Introduction

Arlington County invites nonprofit organizations to submit proposals requesting funds for eligible programs and services from the Community Development Fund (CDF) for a one-year grant for FY 2026.

The Community Development Fund is an annual competitive grant comprised of a combination of federal, state, and local sources:

- Federal Community Development Block Grant (CDBG): CDBG provides funding for housing and neighborhood revitalization programs to benefit low- and moderate-income people in Arlington County. Established in 1974, CDBG is administered directly to jurisdictions ("entitlement communities") via the U.S Department of Housing and Urban Development (HUD). More information about CDBG eligibility can be found on page 4.
- Federal Community Services Block Grant (CSBG): CSBG is a Federal block grant program, administered by the Virginia Department of Social Services, that addresses the causes of poverty among low-income persons and families (200% of poverty or below), by supporting programs and services that improve economic self-sufficiency. More information about CSBG eligibility can be found on page 4.
- Community Services Block Grant Temporary Assistance for Needy Families (CSBG-TANF):
   CSBG-TANF provides a supplemental allocation of State I funds with specific eligibility
   requirements for families with children under 18; income levels at or below 200% of poverty;
   and reimbursements are tied to specific activities. More information about CSBG-TANF can be
   found on page 5.
- Arlington County's Affordable Housing Investment Fund, Housing Services (AHIF Services): A
  portion of Arlington's local AHIF funds are used for new or expanding programs. More
  information about AHIF Housing Services eligibility can be found on page 5.

Grants will be awarded for one year, beginning July 1, 2025 through June 30, 2026. The actual amount will be determined upon the Arlington County Board's approval of the Fiscal Year 2026 budget and may be dependent on federal appropriations.

**Public Services**: Due to caps on the amount of funding that can be awarded to "public service programs" imposed by certain Community Development Fund funding sources, there is a limit in the amount that organizations can request for these programs. Public services include eviction and homelessness prevention, job training, health-related programs, youth and senior programs that serve low- and moderate-income residents, immigration legal services and other programs that do not involve housing development, improvements to physical structures or economic development. **Please note** that resident services programs offered at one or a few apartment communities are considered public services; however, these programs are only eligible to receive AHF Services funding and may not reapply for funding once the initial two-year grant period is over. Organizations proposing these types of programs may request **between \$20,000 and \$35,000**.

**Other Programs**: Housing development, homeownership counseling that leads to property acquisition, rental and owner housing rehabilitation, certain economic development programs, and business development (microenterprise, small business assistance) are eligible for grants **up to \$100,000**.

During the application review process, County staff will determine the most appropriate funding source for projects. Applying for a Community Development Fund grant does not guarantee funding. If your application is successful, staff will recommend a funding source.

# **Funding Priorities**

Applications for this NOFA must support the goals, strategies and objectives outlined in the FY 2022-2026 Five Year Consolidated Plan, including:

Five Year Goals and Strategies
Goal 1 - Create and sustain affordable housing
1.1 Increase the supply of committed affordable units (CAFs)
1.2 Rehabilitation or repair of existing CAFs, including energy efficiency
1.3 Improve owner-occupied housing
1.4 Assist households to become homeowners
Goal 2 – Promote healthy and self-sufficient families
2.1 Provide job training and skills
2.2 Foster microenterprise development
2.3 Reduce barriers to employment
2.4 Assist families to build assets
2.5 Reduce barriers to digital technology and broadband internet
2.5 Support increased educational attainment for youth and families
2.6 Increase individual and family health and well-being
Goal 3 – Stabilize families at risk of homelessness
3.1 Provide permanent supportive housing for homeless persons with disabilities
3.2 Rapidly rehouse homeless persons
3.3 Prevent households from becoming homeless
3.4 Provide emergency housing for persons who are not able to be diverted
Goal 4 – Foster vibrant and sustainable neighborhoods
4.1 Provide technical assistance and referrals
4.2 Educate residents on housing issues through events and workshops
4.3 Physically improve neighborhood through cleanup events
4.4 Support public infrastructure development that improves access to broadband internet
4.5 Foster community engagement through neighborhood-focused community events

# **Eligibility Requirements**

Arlington County is required to submit a Consolidated Plan every five years to outline intended housing and community development priorities and funding objectives. The County will only consider funding projects which are consistent with the Consolidated Plan. The most current funding priorities are outlined in the FY 2022-2026 Consolidated Plan.

#### **Ineligible Applicants**

- 1. Organizations that are in receivership status or debarred by the U.S. Government and/or Arlington County are not eligible.
- 2. Organizations whose County contract award has been terminated for cause within the last two years are not eligible.
- 3. For-profit organizations will not be considered for funding.

Each funding source that comprises the Community Development Fund has unique requirements. County staff will determine which funding source best fits proposed projects or programs.

# Community Development Block Grant and Community Services Block Grant Program Eligibility:

- 1. Eligible organizations must be nonprofit 501(c)(3) agencies serving Arlington residents. Organizations may be based in other jurisdictions, provided that the proposed project benefits eligible Arlington County residents.
- 2. Projects MUST principally benefit low- and moderate-income persons. Clients that ARE NOT low- or moderate-income cannot benefit from these restricted federal and local funds. Subrecipients will be required to document income eligibility and capture demographic data (ethnicity, income, family composition, other traits, etc.) of clients served. "Open" beneficiary programs that cannot accurately and realistically demonstrate demographic and income data of clientele served will NOT BE CONSIDERED. The 2023 income limits CURRENLTY in effect for CDBG and CSBG are listed on page 7.
- 3. Activities must be delivered from a location that is accessible to all potential beneficiaries (Americans with Disabilities Act and Section 504 compliant) or an alternative means of service delivery to people with disabilities must be identified. County staff may visit the proposed service delivery site to determine accessibility as part of the proposal evaluation process.
- 4. If projects are sponsored by faith-based organizations, outreach efforts and service delivery must be conducted regardless of program beneficiary affiliation. Programs cannot be marketed exclusively to members of the sponsoring organization's religious affiliation or denomination.
- 5. All programs receiving funds from Community Services Block Grant or Community Development Block Grant will be subject to all Federal and State laws, regulations and guidelines governing those grants.
- 6. Direct assistance or income payments (rent assistance, subsidies, gift cards, etc. made directly to beneficiaries) are not eligible under CDBG. There may be exceptions under CSBG, however applicants that choose to include this in their proposed program budgets should discuss specifics with County staff prior to submitting a proposal.

#### Temporary Assistance for Needy Families (TANF) Funding Eligibility

Applications that involve economic development activities serving families with children *may* be considered for CSBG-TANF funding. Eligibility requirements are as follows:

- 1. Services are provided to a family that includes a minor child, i.e., an individual less than 18 years old, or, if a full-time student in a secondary school (or the equivalent level of vocational or technical training) less than 19 years old, who resides with the family, or a pregnant individual.
- 2. The income level of the family must be at or below 200% of the Federal Poverty Level (FPL).
- 3. Services or payments cannot be considered "assistance" as defined by the TANF grant (42 USC 601-619 and 45 CFR Part 260, et al).

TANF funds cannot be used to provide medical services, for juvenile justice activities, or for sectarian worship, instruction, or proselytization.

In addition, all costs must relate to and be reported under one or more of the following program areas:

- A. Work Related Activities/Expenditures
  - a. Work Subsides
  - b. Education and Training
  - c. Other Work Activities/Expenditures
- B. Child Care (limited to families with a working parent)
- C. Transportation (limited to families with a working parent)
- D. Individual Development Account
- E. Non-Recurrent Short Term Benefit (cannot extend beyond 4 months)
- F. Other.

#### AHIF Services Funding Eligibility:

Applications that involve services that directly support residents of committed affordable housing (CAF) units or residents living in market-rate affordable (MARK) units may be considered for funding within the AHIF Services funding pool. Eligibility requirements are as follows:

- 1. Projects must be related to housing and/or economic stability.
- 2. Projects must be new, start-up, demonstration or involve the expansion of a current program.

AHIF Services projects are funded for two (2) years at a time. Projects awarded an AHIF Services grant in the first year do not need to reapply for funding in the second year.

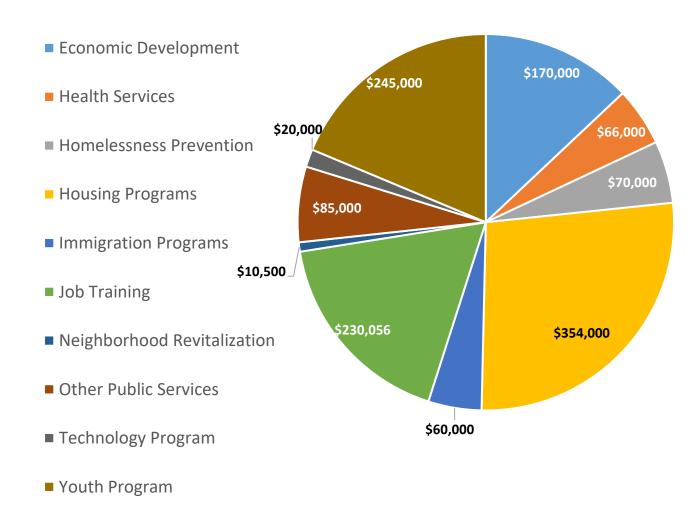
#### Applicants are encouraged to contact County staff to discuss program ideas. Please contact:

Caitlin Jones (703) 228-3762 Cjones1@arlingtonva.us

# **Funding Priorities & Past Programs**

Below is a breakdown of what types of grant programs were funded through the Community Development Fund for FY 2025.

**FY 2025 Funded Grant Programs by Category** 



### 2024 Federal Income Limits

#### Washington-Arlington-Alexandria, DC-VA-MD-WV MSA

The US Department of Housing and Urban Development (HUD) estimated that the median family income for a family of four for the Washington Metropolitan Area for 2024 is \$154,700. HUD computed median incomes by household size from this dataset by formula. The US. Department of Health and Human Services' Office of the Assistant Secretary for Planning and Evaluation (ASPE) publishes the poverty levels used for the CSBG Program.

Depending on the type of program support, the following income limits are required for Community Development Block Grant and Community Services Block Grant activities.

Income Level	1	2	3	4	5	6
Moderate Income						
(80%)*	\$86,650	\$99,000	\$111,400	\$123,750	\$133,650	\$143,550
Low Income (60%)	<mark>\$64,980</mark>	<mark>\$74,280</mark>	<mark>\$83,580</mark>	<mark>\$92,820</mark>	<mark>\$100,260</mark>	\$ <mark>107,700</mark>
Very Low – Section 8 -						
<mark>50%</mark>	\$54,150	<mark>\$61,900</mark>	<mark>\$69,650</mark>	<mark>\$77,350</mark>	\$83,550	\$89,750
Extremely Low - 30%	\$32,500	\$ <mark>37,150</mark>	<mark>\$41,800</mark>	<mark>\$46,400</mark>	\$50,150	\$53,850
CSBG (125% of federal						
poverty level)	\$18,825	\$25,550	\$32,275	\$39,000	\$45,725	\$52,450
CSBG and CSBG – TANF						
(200% of federal						
poverty level)**	\$30,120	\$40,880	\$51,640	\$62,400	\$73,160	\$83,920

<sup>\*</sup>Arlington is using the uncapped moderate income limits for the Washington-Arlington-Alexandria, DC-VA-MD HUD Metro FMR Area.

<sup>\*\*</sup>CSBG and CSBG-TANF programs income limits were increased to 200% of federal poverty level until further notice. The standard CSBG income limit is 125% of federal poverty limit and staff will inform CSBG grant subrecipients if the income limits revert to this level.

# **Submission Requirements**

**DEADLINE:** All proposals must be submitted *electronically through ZoomGrants™* no later than **5:00 pm** on Friday, September 6, 2024.

**FORMAT:** 

- All applications must be completed using the online application software ZoomGrants™.
   Any application not following the prescribed format will not be considered for funding.
- 2. In order to submit an application, you must create a user account through ZoomGrants™. More information about setting up an account can be found on page 10.

#### **Proposal Timeline**

*July 8, 2024* – FY 2026 NOFA released *July 30, 2024* – FY 2026 NOFA Workshop

October-November 2024: Proposal review by County staff and citizen commissions; applicant Q&A

session (details below)

February 2025: County Manager's Proposed FY 2026 County Budget released

*March* **2025**: County Board FY 2026 Budget Hearing *April* **2025**: Final FY 2026 County Budget adopted *July* **1**, **2025**: Agreements executed and funds available

#### Additional Information

An **optional** virtual workshop to provide an overview and answer questions about the regular FY 2026 Community Development Fund will be held on Tuesday, July 30 at 10:00am – 12:00pm. **To RSVP and receive a meeting link, contact Zina Abdulrahman at <u>zabdulrahman@arlingtonva.us</u>.** 

All prospective applicants are **strongly encouraged** to attend a **Q&A session** to discuss proposals with staff and Community Development Citizens Advisory Committee (CDCAC) members. Applicants will be notified of the exact date and time of their applicant Q&A session (currently scheduled for October 2, 9, 16, 23, or 30 between 6:00-9:00pm). Alternatives to the provided time will be considered on a limited basis, if the assigned application time absolutely does not work for the applicant.

**How to prepare for proposal Q&A session**: The CDCAC proposal Q&A session is an opportunity for applicants to highlight why their program proposal should be recommended for funding by the review committee. Do not reiterate what information is provided in the application. Rather, applicants should highlight how the program will impact beneficiaries, how the program will impact the community long term, how the program has changed or evolved, etc. Consider questions such as the following:

- 1. "What should CDCAC know about the program that is not in the proposal?"
- 2. "Why has the funding request increased this year (if applicable)?"
- 3. "What will be the biggest challenge in implementing the proposed program in the short-term?"
- 4. "How do you see the program operating in five years, both services provided and required funding?"

This portion should not exceed 5 minutes, leaving at least 10 minutes for questions from CDCAC. Typically, the committee submits questions about the application in advance of the Q&A session, so it is beneficial for the applicant to structure the Q&A session around those follow-up questions.

# **Application Tips**

Applicants should consider the following tips when developing their proposal.

- Do not repurpose narrative from previous application years or between multiple narrative responses. Reviewers do tend to notice when the same content is repurposed within the application and/or year after year.
- Adhere to ZoomGrants word limits. If you are copying/pasting text, please ensure that the text
  fits within the word limits. Shorter paragraphs that answer the question directly and succinctly
  are preferred. Consider incorporating bulleted lists into your narrative responses.
- If possible, utilize local data, whether quantitative or anecdotal, to develop your needs statement. National data is helpful but does not always lend to understanding the specific needs of the Arlington community.
- Be prepared for your application Q&A session. Consider using visuals to complement your presentation. These added elements help reviewers immensely in understanding how the program benefits the community.

#### Questions & Feedback

Applicants are encouraged to contact County staff for all content-related questions. Please contact:

Caitlin Jones (703) 228-3762 Cjones1@arlingtonva.us

ZoomGrants™ Technical Support staff can help with technical questions or general inquiries about the system. Please contact:

Questions@ZoomGrants.com

Applications that are not recommended for funding may request a post-application decision debrief with County staff. These requests may be submitted to:

Caitlin Jones (703) 228-3762 Cjones1@arlingtonva.us

## Setting up a ZoomGrants™ Account

- 1. Create a ZoomGrants™ account or log in to your existing account by visiting this page.
- 2. Find the "FY 2026 Community Development Fund" and click the Apply button to get started
- **3.** Answer the questions and/or fill in the fields in each tab:
  - a. Proposal Cover Sheet
  - b. Proposal Narratives
  - c. Budget and Budget Narrative
  - d. Program Evaluation Form
  - e. Documents Upload
- **4.** Submit your application by Friday, September 6, 2024. You will receive a confirmation and will be contacted to schedule an applicant interview with staff and citizen commission.
- **5.** If you are selected to receive funding, you will be required to submit invoices and quarterly Program Evaluation reports online.

#### Tips for Using ZoomGrants™:

- Answers are saved automatically when you leave each field.
- Turn SPELL-CHECKING on.
- Copying/pasting data works best when you are pasting UNFORMATTED text. (Bullets and other special characters do not transfer and are usually replaced with question marks.)
- When you paste data into a field, the character count will be inaccurate until you add/delete at least one character.
- Log out and come back at any time to continue your work, but be sure to finish and submit before the deadline.
- Submit early, if you can!

#### ZoomGrants™ Resources:

- Video: ZoomGrants<sup>™</sup>, How to Apply
- Presentation: How to Apply for Funding via ZoomGrants™
- ZoomGrants™ Applicant Tip Sheet

## **Proposal Contents**

Applications must be submitted Through ZoomGrants: https://www.zoomgrants.com/gprop.asp?donorid=2227&limited=4711

# **Program Design & Proposal Elements**

#### **Community Needs**

1. Describe and document the extent and nature of the unmet need that your proposal addresses. What populations are adversely affected by the problem? Include specific evidence or data identifying local need.

Both qualitative and quantitative data is acceptable. There should be a detailed and logical connection between the need to be addressed, the relevant data or stories, and the population to be served.

**Note**: Applicants are encouraged to contact County staff to discuss ideas for sourcing local data related to their application.

2. What makes this program proposal unique or different from existing services? What level of community support currently exists to address this unmet need?

Identify past and current efforts and organizational characteristics that makes this program or your organization uniquely qualified to meet the needs of the community.

#### Overall Program Design

Provide a detailed project synopsis, including program methodology and work plan, including
a detailed description of program activities, a program roadmap that lists all the steps or
activities required to deliver the proposed program successfully.

The project synopsis should also describe populations and beneficiaries to be served including how you will document if they are income-eligible, total amount requested and total project cost.

4. What is the designated timeframe for the project?

Provide a work plan that includes dates or time periods for planning, staffing, implementation, and completion.

5. Define the geographic area to be served.

Where will the program will be located, and will the activity impact a specific Arlington neighborhood? If you are serving a specific neighborhood, please document that the project has the support of the residents of that area. How many Arlington clients vs. clients from neighboring jurisdictions does your organization serve?

# Organization Capacity and Experience

#### **Direct Experience & Capacity**

6. Provide a brief description of your organization.

The description should include the organization's history, mission, goals, programs, and future plans. *Please note:* Applicants must upload the organization's Non-Profit Tax-Exempt Status and Articles of Incorporation to the Document upload tab of ZoomGrants along with the application. If your program is selected for funding, several additional documents must be submitted prior to the beginning of the program start date.

7. Describe your organization's demonstrated ability and capacity to carry out this program. How is your organization set up to provide the proposed services?

Include organization's experience with addressing unmet need, staff qualifications, expertise, and experience. If volunteers will be used, describe their roles, whether they are volunteering professional or non-professional services, your prior experience using volunteers, and your strategy for recruiting volunteers. You may upload resumes for key staff in the Document upload tab (optional but encouraged).

8. If program has received CDF grant in the past, describe impact that prior-year funding has had on the community.

If your organization has received a CDF grant in the past, please describe past performance of the CDF-funded grant program. This includes, how the organization has met or exceeded program goals, how your organization has impacted the unmet needs, and how additional funding will contribute to further addressing that unmet need.

#### Collaboration and Coordination with Other Organizations

- 9. Will your organization collaborate with other organizations on this project? Collaborative submissions are encouraged. Please identify ONLY ONE lead agency with whom the County will contract. The collaborating agency must demonstrate executive and board support of the project (letters of support encouraged).
- 10. If applicable, please provide a brief description of partner organizations that will be involved in the planning or implementation of your program.

# **Program Evaluation**

#### **Goals and Program Outcomes**

11. Describe the program's goals and intended outcomes.

The program goals are the intended results and what the organization anticipates will be accomplished. Outcomes are the clear benefit that program participants will receive based on the program activities. This should correlate to performance indicators identified in the "Program Evaluation Form" tab in ZoomGrants (see page 16 of this NOFA for more details).

#### 12. Arlington County Consolidated Plan Goals and Objectives Checklist

Please indicate which Consolidated Plan funding goal and objective your project is consistent with. Proposed projects must address one or more of these objectives.

Goal 1: Cre	ate and sustain affordable housing
□ 1.1	Increase the supply of committed affordable units (CAFs)
□ 1.2	Rehabilitation or repair of existing CAFs, including improving energy efficiency
□ 1.3	Improve owner-occupied housing
□ 1.4	Assist households to become first-time homeowners
Goal 2: Pro	mote healthy and self-sufficient families
□ 2.1	Provide job training and skills development
□ 2.2	Foster microenterprise development
□ 2.3	Reduce barriers to employment
□ 2.4	Assist families to build assets
□ 2.5	Reduce barriers to digital technology and broadband internet
□ 2.6	Support increased educational attainment for youth and families
□ 2.7	Increase individual and family health and well-being
Goal 3: Stal	bilize families at risk of homelessness
□ 3.1	Provide permanent supportive housing for homeless persons with disabilities
□ 3.2	Rapidly rehouse homeless persons
□ 3.3	Prevent households from becoming homeless
□ 3.4	Provide emergency housing for persons who are not able to be diverted
Goal 4: Fos	ter vibrant and sustainable neighborhoods
□ 4.1	Provide technical assistance and referrals
□ 4.2	Educate residents on housing issues through events and workshops
□ 4.3	Physically improve neighborhood through cleanup events
□ 4.4	Support public infrastructure development that improves access to broadband internet
□ 4.5	Foster community engagement through neighborhood-focused community events

13. Please elaborate how the proposed program is consistent with or will address the Consolidated Plan goal(s) and objective(s) selected in Question 12.

#### **Evaluation Plan**

14. Provide an evaluation plan detailing intended outcomes and outputs of the program.

Evaluation plan should describe intended impact on populations served, how outcomes will impact program and Consolidated Plan goals, and what data will be collected to demonstrate how outcomes will be assessed. Describe rationale and methodology.

#### Long-Term Strategy

15. Describe the long-term strategy or plan for your project in meeting intended program goals.

How will the organization address unmet needs over the long-term? Is there a final outcome that the program is hoping to achieve?

## Program Budget and Sustainability

#### Program Budget and Leverage Score

16. Is the budget table in the "Budget" tab complete?

Be sure to include all sources that have been secured to carry out program to ensure all sources are accounted for in leverage score. More details about what should be included in your program budget and how leverage score is calculated can be found on page 15.

17. If requesting additional funds over the AMOUNT AWARDED over the previous year, please describe in detail what the additional funds will be used for.

How will your project build upon previous years? What will you do differently this year over previous years? If this is a new proposal, please write not applicable.

#### Program Sustainability

18. Provide detailed plan for project sustainability and eventual economic independence.

Can the program become financially self-sufficient? If so, when do you expect that to happen and how? If you did not receive Community Development Fund funding, how would you continue to support and grow the program?

# **Community Support & References**

19. Have three (3) Letters of Support been submitted along with this application?

Attach Letters of Support in the "Documents" upload tab of ZoomGrants application.

## **Budget and Leveraging**

All applicants must submit a project budget, providing a detailed estimate of all resources to be used and all costs associated with the project. All applicants must submit budgets electronically through the Budget & Budget Narratives tab.

For volunteer in-kind hours, please calculate \$33.49 per hour, which is the 2024 BLS volunteer hourly standard for Virginia. If your volunteers are providing skilled labor, please explain the rationale for calculating a higher rate in your budget narrative.

Salary cost and fringes allocable to a grant application must be specifically and clearly attributed to each (as appropriate) person working on the project. DO NOT lump salaries into one line item if more than one person will be paid out of the requested grant amount. List each staff member whose salary (or part of their salary) will be charged to the grant separately. Please specify position titles and hours worked in the budget narrative. If fringe or benefit costs will be charged to the grant, you must delineate what fringes are to be paid (i.e. Employer Social Security, Retirement, Unemployment Insurance, Health Insurance, etc.) and clearly describe the specific amounts to be charged for each staff member in the budget narrative.

Operating expenses, including supplies, materials, printing, postage, training or workshop expenses, etc. that are directly attributable to the grant program can be lumped together under operating expenses. However, applicants must detail what operating expenses will be charged to the grant in the budget narrative.

If other funding sources will be combined with the requested grant to carry out the program, applicants must describe which expenses will be allocated to the various funding sources.

If you plan to charge a portion of "common" or indirect costs to the proposed program (salaries, overhead, rent, etc.), follow the below guidance for indirect cost rates.

- Indirect costs: Subrecipients that DO NOT have a federally negotiated indirect cost rate may charge up to 15% of total grant request (starting October 1, 2024) for indirect costs. Direct costs are salaries and wages, applicable fringe benefits, materials and supplies, services, and travel.
- Subrecipients that DO have a federally negotiated indirect cost rate may use that rate.

It is expected that all applicants follow allowable and unallowable costs principles and guidelines published in 2 CFR Part 200, "<u>Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards</u>".

#### Leverage

Please describe other resources that will be available or are being sought, indicating: the amount, type (grant, loan, in-kind), source, and permitted uses.

There are two leverage scoring categories:

- Leveraging Score (*reviewer score*): Variable score that allows proposal reviewers discretion in how an organization is evaluated with relation to leveraging, other than the leverage score (which cannot change). If there are specific circumstances that prevents an organization from leveraging other resources for a particular program, an explanation should be included in the Budget Narrative.
- Leverage Score (calculated by County staff): Calculated by County staff for each application, the
  leverage score compares the amount of the request in relation to the amount of other sources
  being leveraged for the program. The leverage score cannot change. The review committee will
  see this score when reviewing applications. The leverage score formula is as follows:

# (Total Program Budget – CDF Request ) Total Program Budget

Example: (\$70,000 - \$40,000) / \$70,000 = 42%, Leverage Score 0

Leverage Score Weights	
Percent of Program Budget Funded By	Leverage Score
Sources Other than CD Fund	
90.0 to 100%	5
80.0 to 89.9%	4
70.0 to 79.9%	3
60.0 to 69.9%	2
50.0 to 59.9%	1
0 to 49.9%	0

#### **Budget Narrative**

The Budget Narrative is the justification of how and/or why a line item helps to meet the program deliverables. Please detail the amount being requested for each cost area as well as specifics about other sources contributing to that project cost area. Also describe other resources that will be available or are being sought, indicating: the amount, type (grant, loan, in-kind), source, and permitted uses.

**NOTE:** If other funds will be combined with your CD Fund grant in order to carry out your program, applicants must describe how costs will be allocated among the various funding sources.

# **Program Evaluation Form**

In this section (see "Program Evaluation Form" tab in ZoomGrants), please describe the strategies that you will use to meet your goals, and the performance measures that you will use to measure success. This should reflect the evaluation plan described in the Proposal Narratives section.

# **Proposal Evaluation**

Grants are awarded through a competitive evaluation process. The evaluation considers all aspects of the proposal, as described in the application.

Proposals are reviewed by County staff to determine which funding source is appropriate and determine whether the proposal is responsive to this solicitation. Responsive proposals will be forwarded to the Community Development Citizens Advisory Committee (CDCAC). County staff and CDCAC will review projects for CDBG, CSBG, TANF, and AHIF Housing Service proposals. The Housing Commission may also invite applicants recommended for AHIF Housing Service funding to attend a meeting.

**All applicants are encouraged to attend a proposal Q&A session.** You will be notified of the exact date and time. You should be prepared to <u>briefly</u> present your proposal and to answer questions.

#### **Evaluation Criteria**

Program Design & Proposal Elements (Max 30 points)	
Community Needs	Up to 15 points
Overall Program Design	Up to 15 points
Organization Capacity and Experience (Max 15 points)	
Direct Experience & Capacity	Up to 10 points
<ul> <li>Collaboration &amp; Coordination with Other Organizations</li> </ul>	Up to 5 points
Program Performance Evaluation (Max 25 points)	
Goals and Program Outcomes	Up to 10 points
Evaluation Plan	Up to 10 points
Long-Term Strategy	Up to 5 points
Program Budget and Program Sustainability (25 points)	
Program Budget	Up to 10 points
<ul> <li>Leverage Score (reviewer score)</li> </ul>	Up to 5 points
<ul> <li>Leverage Score (calculated by staff)</li> </ul>	Up to 5 points
Program Sustainability	Up to 5 points
Community Support & References (Max 5 points)	Up to 5 points

# Proposal Checklist

Proposa	al Prepara	ition: All applicants, please include these items:			
	Application Summary				
	Proposal Narratives				
	Budget and Budget Narratives				
	Documents (required if recommended for funding):				
		Non-profit / Tax-Exempt Status			
		Articles of Incorporation			
		Current Year Form 990 or another document showing annual organizational revenue			
		Current Organizational Budget			
		Organizational Chart – Optional			
		Board of Director's Roster – Optional			
		Bylaws – Optional			
		Most Recent Organizational Financial Audit – Optional			
		Financial Policy Manual – Optional			
		Resumes for Key Staff – Optional			
		Letters of Support (Maximum 3) – Optional			
		Cost Allocation Plan – Optional			
		Current Year W-9 – Optional			
		Direct Deposit Information – Optional			